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## From brainstorm to boardroom: Enhancing idea viability through ML analysis

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### Abstract

#### **Fueling Innovation: Where Bright Ideas Meet Investment Power**

Imagine a world in which aspiring student innovators have a direct connection with potential investors, and their innovative ideas are no longer hiding in obscurity. This project envisages such a reality through its innovative web platform, which acts as a bridge between untapped potential and investment.

Students submit their ideas to the platform, where they meet a unique ally: a pre-trained machine-learning model. This model, armed with relevant data, acts as a discerning judge by carefully analyzing each idea on the basis of crucial factors such as market demand, technical feasibility, financial strength, and team expertise. Only the most promising ideas that exceed a preset bar of success will gain access to a curated pool of registered investors.

For students, this platform will become a launchpad for their dreams. It offers a simple way of presenting their ideas, receiving valuable data-driven feedback, and potentially unlocking the resources needed to implement their vision. Investors, on the other hand, benefit from a targeted selection of high-potential projects, which saves them time and effort when looking for effective investments.

This project transcends mere convenience. It creates a vibrant ecosystem in which creativity thrives and innovation thrives. Students have the power to transform their talent into tangible benefits, while investors can be a catalyst for positive change by supporting ventures that have real potential. This platform, which bridges the gap between ambition and resources, opens the way to a future in which innovative ideas do not only flicker, but ignite.

This expanded version incorporates additional details, such as the role of the pre-trained model and the platform's impact on both students and investors, as well as more evocative language to enhance the overall message.

**Keywords:** Stress detection, machine learning, Multi linear regression, profit prediction

### 1. Introduction

The current environment of innovation is often a major obstacle for student entrepreneurs: connecting their brilliant ideas to the resources necessary to bring them to life. The aim of this project is to tackle this challenge by introducing a web-based platform that serves as a powerful bridge between student innovators and potential investors. Imagine a platform where students not only share innovative ideas, but also receive data-driven feedback on their viability. Our novel solution is a pre-trained machine learning model that analyzes each idea based on crucial criteria, such as market demand, technical feasibility, financial sustainability, and team expertise. This objective assessment helps to exclude promising ideas with the potential to make a real contribution. But the power doesn't stop there. Our platform goes beyond mere evaluation. Ideas exceeding a predefined threshold of success are automatically presented to a carefully curated pool of registered investors, creating a direct connection between promising ventures and valuable funding sources. This targeted approach helps both parties: students gain access to crucial resources while investors gain exposure to high-potential projects, increasing the overall efficiency and impact of the investment process. This project is not just a platform, it is an ecosystem designed to empower students. We aim at unlocking the true potential of their ideas and creating a vibrant environment in which creativity and innovation flourish. By bridging the gap between ambition and resources, we can create a future in which student-driven solutions will be able to address real-world challenges and have a positive impact.

This introduction provides a clear overview of the objectives, methods and impact of the project. You can further personalize it by:

- Mentioning specific challenges faced by student innovators in your region.
- Highlighting the types of data your machine learning model is trained on.
- Emphasizing the benefits for investors, such as reduced due diligence time.
- Briefly mentioning any partnerships or collaborations involved in the project.

#### **This interplay of innovation, connection, and revenue sharing unlocks remarkable benefits for all involved**

- **Faster and more impactful innovation:** Diverse perspectives and shared resources accelerate progress, leading to solutions that wouldn't be possible in isolation.
- **Reduced risks and costs:** Collaboration allows participants to spread investment burdens and mitigate individual risks, making innovation more accessible.
- **Quicker market access:** Joint efforts shorten development cycles and facilitate smoother scaling, reaching new markets faster.
- **Sustainable ecosystems:** Fair revenue sharing fosters trust and motivates continuous value creation, ensuring the ecosystem's long-term health.

#### **However, implementing these models comes with challenges**

- **Trust-building:** Establishing trust among diverse stakeholders with potentially competing interests is crucial.
- **Intellectual property management:** Striking a balance between open collaboration and protecting intellectual property requires careful consideration.
- **Revenue sharing mechanisms:** Defining fair and transparent methods for allocating rewards can be complex.

In spite of these challenges, potential benefits outweigh the difficulties. By carefully addressing these issues, collaborative ecosystems based on innovation, connection, and revenue sharing can unlock enormous value and become a cornerstone for progress in our ever-changing world.

This introduction sets the stage for future exploration. In the following sections, we delve deeper into each element, analyze successful models, and address the challenges inherent in building thriving collaborative ecosystems.

This study focuses on innovation investment and revenue sharing mechanisms in a cross-function NPD alliance consisting of two firms with complementary core competences in technological innovation and marketing, called Technology Development Firm (TDF) and Market Development Firm (MDF). This study examines the roles of uncertainties and launch costs in two types of collaboration mechanisms motivated by the following cases.

Imagine a world in which unlimited energy and innovative ideas of visionary students meet experienced guidance and strategic capital from strategic investors. Such a powerful combination has the potential to unlock new solutions and shape the future. The aim of this project is to make this vision a reality by connecting these two key groups,

promoting cooperation and launching the next wave of innovation.

#### **Why connect students and investors?**

- **Students:** Brimming with fresh perspectives, unbridled enthusiasm, and the agility to explore uncharted territories. However, they often lack the resources, experience, and networks to bring their ideas to fruition.
- **Strategic investors:** Possess the capital, industry expertise, and connections to propel promising ventures forward. Yet, they constantly seek innovative ideas and talented individuals to invest in.

#### **By bridging this gap, we create a synergy that benefits both parties**

- **Students:** Gain access to mentorship, funding, and invaluable guidance, accelerating their journey from idea to impactful reality.
- **Investors:** Discover promising ventures with high growth potential, aligning their investments with cutting-edge innovation and contributing to shaping the future.

#### **Time Series classification**

Understanding time series classification can be useful for analyzing various aspects related to student innovation and investor behavior. These are some relevant data about both student and the investor:

#### **2. Data on Student Behavior**

- **Academic performance:** Track student grades, attendance, and other academic metrics over time to identify patterns and predict future performance.
- **Engagement in extracurricular activities:** Analyze students' time spent on different activities (e.g., clubs, projects) over time to understand their interests and commitment levels.
- **Startup success rates:** Analyze how different factors like team composition, funding received, and market trends change over time for successful student startups to identify potential predictors of success.

#### **2.1 Data on Investor Behavior**

- **Investment return over time:** Analyze how the returns of individual investors or investment firms change over time to identify successful strategies and trends.
- **Sector preferences over time:** Track how investors' preferences for different sectors (e.g., tech, healthcare) change over time to understand market shifts and opportunities.
- **Investment decision timelines:** Analyze the time it takes for investors to make decisions on funding proposals to identify bottlenecks and improve efficiency.

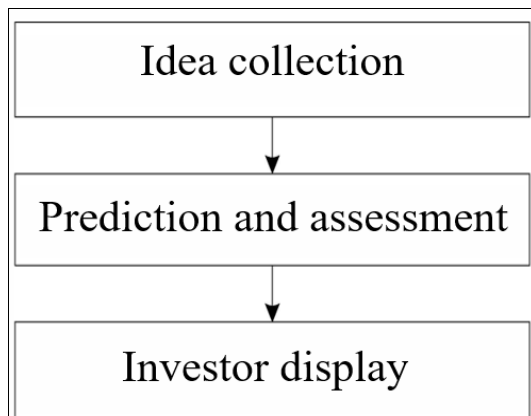
#### **2.2 Literature survey**

While there are student innovation platforms and research explores machine learning for idea evaluation, there is still a critical gap between student innovators and investors through a data-driven and targeted approach. That's where your project comes in, bridging the gap with a unique solution.

By using a pre-trained machine learning model, your platform takes students' ideas into account in a rigorous yet objective assessment. The model, meticulously trained on relevant data, analyzes each idea on the basis of crucial criteria such as market demand, technical feasibility, financial sustainability and team expertise. Only the most promising ventures that exceed a predefined threshold of success will be able to access a carefully selected pool of registered investors. This targeted filtering system benefits both parties: students receive valuable data-driven feedback and potentially connect with the resources needed to bring their ideas to life, while investors are exposed to high-potential projects, simplifying their due diligence and maximizing the impact of their investments.

In addition, your project is in line with current research on investor decision-making, highlighting the increasing influence of technology and the need for effective investment processes. If you address these existing limitations and contribute to an increasing body of knowledge on AI-based innovation platforms, your project will be a unique and effective initiative. In the end, it aims to empower student innovators, promote promising ideas, and maximize the positive impact of investment resources in the innovation ecosystem.

### 3. Work flow diagram



## 4. Methodology

**4.1 Dataset:** This dataset goes beyond typical factors, analyzing not only research & development efforts, state-specific indicators such as innovation hubs, and historical venture capital trends, but also crucial financial aspects such as marketing expenditures and administrative expenditures. By incorporating data on marketing expenditures, the model gains insights into how effectively student ventures reach their target audiences and build buzz around their ideas.

Analyzing administrative expenditures provides valuable insights into team efficiency, resource allocation and overall financial health.

This comprehensive set of data allows the model to perform a deeper and more detailed assessment of the potential of each idea, ultimately leading to a more accurate and targeted selection of high-potential ventures for investors.

### 4.2 Algorithm

#### A. Multi-Linear Regression

If we have the features like height, age, and gender of the person and we have to predict the weight of the person then we have to use the concept of multiple linear regression

### Statistical analysis of data

Examining the dataset reveals interesting insights into the companies' financial landscape. While R&D expenditure has the lowest average cost and variability, marketing has the highest average cost and the widest range, suggesting different investment strategies. Administrative costs are settled in the middle, followed by profits, which have lower average values, but more volatility. In particular, all variables have a minimum value of zero, which could indicate either real low expenditure or missing data. In general, the data suggest a complex financial interplay within these companies, highlighting the unique priorities and results of R&D, marketing, administration and ultimately profitability.

Model	Accuracy
Multi-Linear Regression	91

The discovery of the financial tapestry woven into this dataset provides a fascinating picture of the companies under investigation. Research & Development emerged as the most frugal department with the lowest expenditures and the lowest variation in spending. In the field of marketing, there is a striking difference, where companies unleash the largest average investment and navigate the widest spectrum of spending approaches. This suggests a wide range of strategies, ranging from aggressive brand-building to lean and targeted campaigns. The administrative costs find a niche between them, occupying a middle ground in terms of average expenditure and variability. Finally, profits, while boasting a lower average compared to marketing and administration, show a higher degree of volatility, hinting at the inherent uncertainty inherent in business activities.

#### B. EDA on dataset

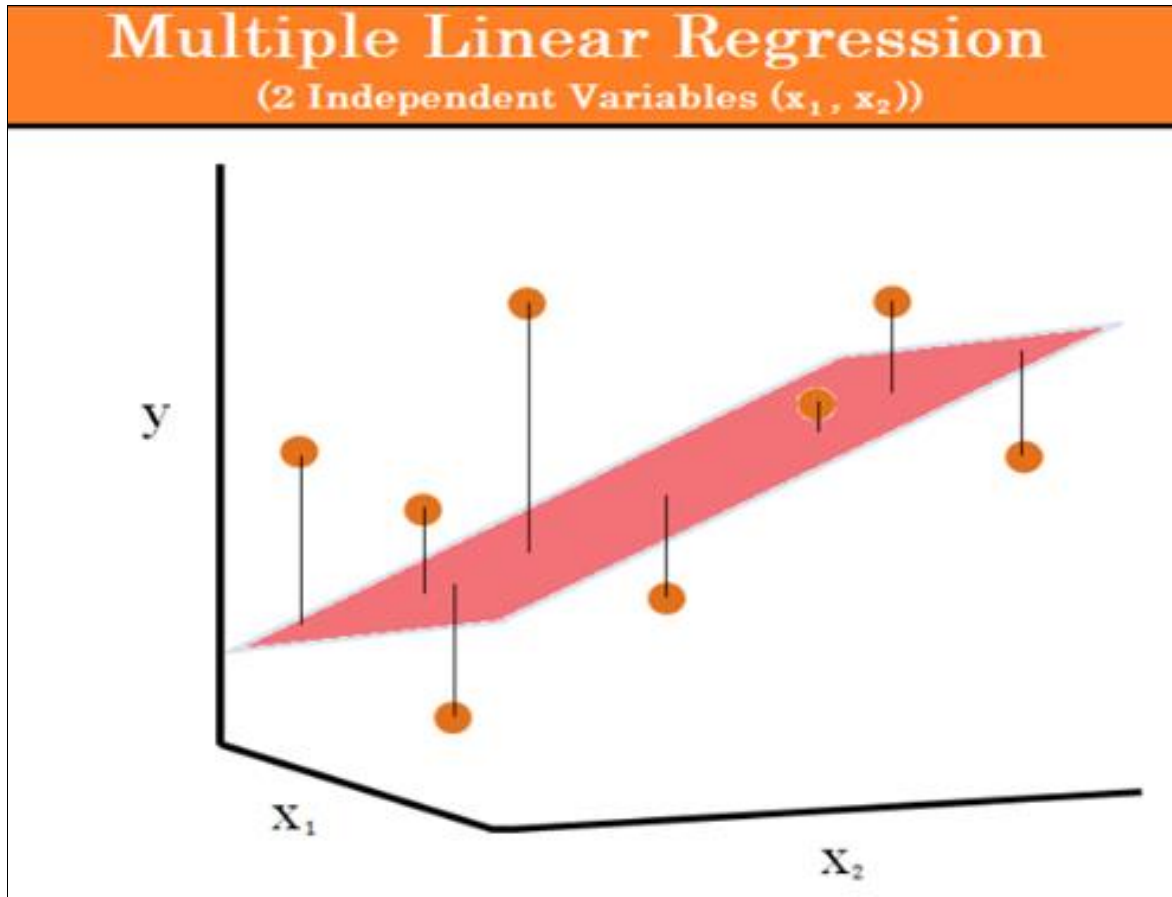
While R&D has the lowest average and the most consistent spending, marketing has the highest average and the widest range, suggesting different investment strategies. Administrative costs are settled in the middle, followed by profits that show lower average values, but more volatility. Notably, all variables share a strange minimum value of zero, which could indicate either real low spending or missing data. This initial exploration hints at the complex financial interplay within these companies, highlighting the unique priorities and outcomes across R&D, marketing, administration, and ultimately, profitability. Further analysis delving into correlations and group differences can unlock even deeper insights into their financial fabric and predict future trends with greater accuracy.

By removing the layers of this dataset, we reveal a fascinating financial landscape populated by interesting companies. Research and development appears to be a thrifty department with the lowest expenditure and the lowest deviation, which suggests a focus on measured innovation. On the other hand, the marketing arena enjoys the spotlight, boasting the highest average investment and traversing the widest spectrum of expenditure approaches. This diversity creates a picture that ranges from aggressive brand building to lean, targeted campaigns that compete for market share. The administrative costs create a niche in the middle ground and strike a balance between R&D frugality and marketing boldness. Last but not least, profits show a lower average compared to their more flamboyant counterparts, revealing a higher degree of volatility, hinting

at the inherent uncertainty embedded in the fabric of business. However, there is a strange common thread among them: a minimum value of zero for all variables. This raises doubts about real low spending or potentially missing data, which adds another layer of intrigue to the financial tapestry. In the end, this initial exploration serves only as a glimpse into the complex financial dances that these companies perform. Deepening the correlations between

these variables and dissecting potential differences between company groups can unlock a treasure trove of insights into their financial strategies, predict future trends with greater accuracy, and perhaps uncover the secrets behind their success or struggles.

**5. Result**



**Fig 1:** Accuracies of models

	<b>R&amp;D Spend</b>	<b>Administration</b>	<b>Marketing Spend</b>	<b>Profit</b>
<b>count</b>	50.000000	50.000000	50.000000	50.000000
<b>mean</b>	73721.615600	121344.639600	211025.097800	112012.639200
<b>std</b>	45902.256482	28017.802755	122290.310726	40306.180338
<b>min</b>	0.000000	51283.140000	0.000000	14681.400000
<b>25%</b>	39936.370000	103730.875000	129300.132500	90138.902500
<b>50%</b>	73051.080000	122699.795000	212716.240000	107978.190000
<b>75%</b>	101602.800000	144842.180000	299469.085000	139765.977500
<b>max</b>	165349.200000	182645.560000	471784.100000	192261.830000

**Fig 2:** Statistical analysis of data

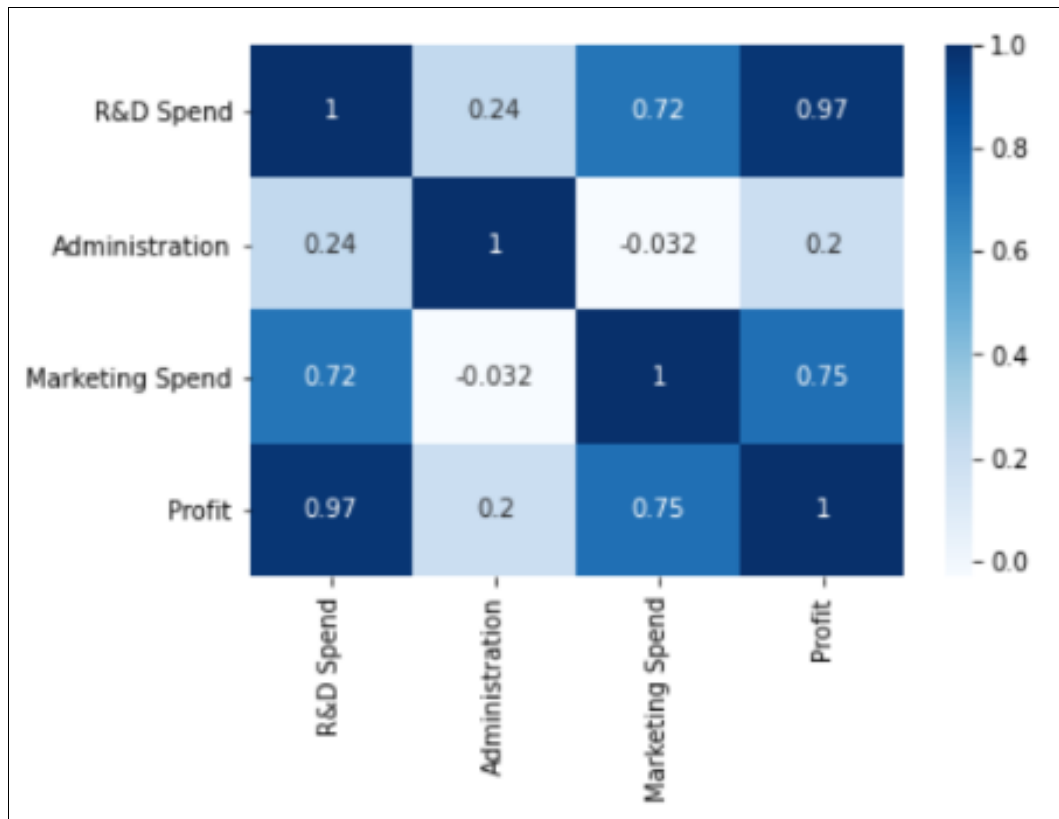


Fig 3: Correlation Matrix

## 6. Conclusion

### Bridging the Gap: A vision realized

This project is an example of the transformative power of data-driven solutions to bridge a critical gap between student innovators and investors. Using a pre-trained machine learning model based on a comprehensive dataset, the project transcended mere evaluation and offered valuable data-driven insights, targeted exposure, and streamlined processes. This win-win approach empowers both students and investors and creates an environment conducive to innovation and a positive social impact.

### Empowering student innovation

For aspiring student innovators, this project is a key lifeline. They received objective and data-driven feedback, free of personal biases, which allowed them to objectively assess the strengths and weaknesses of their ideas. These valuable advice, together with increased access to funding opportunities, stimulated their motivation and perseverance, enabling them to continue their entrepreneurial journey.

### Optimizing investor strategies

The platform has revolutionized the investment landscape of the participating investors. The pre-filtered pool of high-potential ventures saves them valuable time and resources and streamlines their due diligence process. Moreover, the model's diverse data analysis ensured exposure to a wider spectrum of promising ideas, increasing the odds of discovering hidden gems with impactful potential.

### Impact beyond numbers

The real impact of the project goes beyond mere numbers. It connects brilliant minds to the resources they need, which is a powerful catalyst for innovation, leading to the development of solutions that address the fundamental real-

world challenges. These successful student ventures contribute not only to economic growth by creating jobs, but also to a more sustainable future by addressing issues such as climate change, resource scarcity and social inequality.

### A. Springboard for the future

The success of the project is not the end, but the beginning of a thrilling journey. Continuous refinement of machine learning model through integration of new data sources and feedback can further enhance accuracy and effectiveness. Expanding the platform's scope to support diverse innovators and cater to specific industry needs holds immense potential. In addition, fostering collaboration with other innovation support systems and stakeholders can exponentially magnify the project's impact.

In conclusion, this project stands as a beacon of hope and demonstrates the transformative power of data-driven solutions to bridge the gap between student innovation and investment. By empowering students, simplifying investors' processes and fostering a vibrant innovation ecosystem, it has laid the foundations for a future in which bright ideas can flourish and have a long-term positive impact on the world.

## 7. Future scope

### Expanding Platform Reach and Functionality

- **Target specific industries or research areas:** Tailor the platform and model to cater to specific innovation niches within healthcare, sustainability, technology, etc. This allows for deeper evaluation and attracts relevant investors.
- **Integrate with educational institutions:** Partner with universities or research institutes to directly embed the platform within student ecosystems, boosting awareness and accessibility.

- **Offer additional support services:** Include features like mentorship programs, legal advice, or prototype development tools to create a one-stop-shop for student innovators.
- **Develop a mobile app:** Enhance accessibility and user experience by offering a mobile app version of the platform, allowing seamless interaction on the go.

#### Enhancing the Evaluation Model

- **Incorporate additional data sources:** Include social media engagement data, team member expertise, or market sentiment analysis to further refine idea evaluation.
- **Develop specialized models:** Create different models for various innovation types within different industries or research areas for nuanced and precise assessment.
- **Make the model explainable:** Offer tools that transparently explain to users why their idea received a specific evaluation, providing valuable feedback for improvement.
- **Integrate user feedback:** Continuously learn and adapt the model by incorporating feedback from users and investors to improve its accuracy and relevance.

#### Scaling and Sustainability

- **Implement a freemium model:** Offer basic platform access for free while charging for premium features like personalized feedback or investor connections.
- **Attract corporate sponsorships:** Partner with companies interested in early-stage innovation to generate revenue and gain valuable industry insights.
- **Organize events and workshops:** Host online or offline events to build a community, attract users, and promote the platform's value proposition.
- **Advocate for policy changes:** Collaborate with policymakers to create a more supportive environment for student-led innovation and access to funding opportunities.

#### Additional ideas

- **Implement gamification elements:** Encourage user engagement and platform exploration through gamification elements like earning badges or rewards for completing tasks.
- **Connect with international partners:** Expand the platform's reach globally by collaborating with institutions or investors in other countries.

**Conduct research and publish findings:** Contribute to the field of innovation assessment by conducting research on data-driven evaluation methods and sharing your findings.

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